



We are Hiring!

We are currently seeking **Sales Engineer**. If you find yourself suitable with the criteria below, you are welcome to submit your application to [**recruit@cinovasi.com**](mailto:recruit@cinovasi.com)

Job Description

- Prospecting for new customers, building long-term customer relationships, and maintaining the existing customer portfolio.
- Qualifying new leads and attaining sales objectives.
- Generating proposals, preparing sales quotations, planning customer meetings, and other related sales process (to include tender, etc).
- Sales negotiation and deal closure at the customer, interfacing with all key buying influencers.

Requirement

- Strong customer relationships
- Minimum have 3 years experience in sales, preferred with Mechanical & Electrical background
- Very good interpersonal & communication skills
- Demonstrated effective selling, negotiating abilities
- Able to work in a Team
- S1 from reputable Universities will be an advantage
- Very good command in Microsoft Office application (Word, Excel, PowerPoint)
- Work location will be based in Jakarta

Only shortlisted candidates will be notified.