

## **We are Hiring!**

We are currently seeking **IT Solution Sales/ Client Manager**. If you find yourself suitable with the criteria below, you are welcome to submit your application to [recruit@cinovasi.com](mailto:recruit@cinovasi.com)

### **Job Description**

- Prospecting for new customers, building long-term customer relationships, and maintaining the existing customer portfolio
- Qualifying new leads and attaining sales objectives
- Generating proposals, preparing sales quotations, planning customer meetings, and other related sales process (to include tender, etc)
- Sales negotiation and deal closure at the customer, interfacing with all key buying influencers

### **Requirement**

- Strong customer relationships
- Minimum have 3 years experience in sales
- Very good interpersonal & communication skills
- Demonstrated effective selling, negotiating abilities
- Able to work in a Team
- S1 from reputable Universities will be an advantage
- Very good command in Microsoft Office application (Word, Excel, PowerPoint)
- Work location will be based in Jakarta

**Only shortlisted candidates will be notified.**